

**The vehicle you purchase can affect the interest rate you pay!  
 Certain vehicles qualify for a reduced interest rate...**

- Your rate will be reduced by **2 points** if you buy a Certified Pre-Owned (CPO) vehicle from a franchised dealer that meets “manufacturer’s program guidelines”
- Your rate will be reduced by **1 point** if you buy a New Vehicle
- Your rate will be reduced by **1 point** if you purchase a vehicle with a mark below

	CARS	VANS	CUV / SUV	TRUCKS
BUICK				
CHEVROLET				
HONDA				
HYUNDAI				
LINCOLN				
MAZDA				
NISSAN				
SUBARU				
TOYOTA				
Volkswagen				

**These incentives can be combined to get you the lowest rate possible.  
 Maximum possible rate reduction = 3 points!!**

Effective 02/28/2022