

**The vehicle you purchase can affect the interest rate you pay!
Certain vehicles qualify for a reduced interest rate...**

- Your rate will be reduced by 2 points if you buy a Certified Pre-Owned (CPO) vehicle from a franchised dealer that meets “manufacturer’s program guidelines”
- Your rate will be reduced by 1 point if you buy a New vehicle
- Your rate will be reduced by 1 point if you purchase a vehicle with a ✓ mark below

	CARS	VANS	CUV/SUV	TRUCKS
ACURA	✓		✓	
BUICK®			✓	
CHEVROLET			✓	✓
Ford			✓	✓
GMC			✓	✓
HONDA	✓	✓	✓	✓
HUMMER			✓	✓
HYUNDAI	✓		✓	
Jeep			✓	✓
KIA	✓		✓	
LEXUS	✓		✓	
LINCOLN			✓	✓
MAZDA			✓	
NISSAN			✓	✓
RAM				✓
SCION	✓			
SUBARU	✓		✓	✓
TOYOTA	✓	✓	✓	✓
Volkswagen			✓	

**These incentives can be combined to get you the lowest rate possible.
Maximum possible rate reduction = 3 points!!**

Effective 02/01/2021

